



## INVESTMENT FUND MANAGEMENT WITH RECOMMENDED SPENDING POLICY

The United Methodist Foundation of Western North Carolina offers four Fund Management Options. Historical returns through the 4th Quarter of 2018 are listed below. All returns are net of manager's fees.

	Conservative Fund	Balanced Fund	Diversified Fund*	All Equity Fund
	30% Equities	50% Equities	70% Equities	100% Equities
	70% Fixed Income	50% Fixed Income	30% Fixed Income	
<b>Returns</b>				
Trailing 1 Year	-2.00%	-4.94%	-6.83%	-9.13%
Trailing 3 Year	3.86%	5.00%	6.65%	7.68%
Trailing 5 Year	3.48%	4.21%	5.45%	6.59%
Since Fund Inception	(Sept 2004) 4.20%	(April 2009) 7.86%	(Sept 2004) 6.76%	(Sept 2006) 7.07%

### RECOMMENDED SPENDING POLICY\*

Pursuant to the Foundation's spending policy of our own permanently restricted endowments, we have a Recommended Spending Policy of 4% that helps clients ensure that funds will be available in perpetuity for ministry. This policy relates only to the monies invested in our Diversified Fund, and is offered as a recommendation to our clients.

We make this recommendation based on the five-year projections for this fund provided to us by our nationally known investment consulting firm, Callan. [www.callan.com](http://www.callan.com)

The Foundations Investment Team is committed to evaluating this rate annually. Upon evaluation, if it is determined that the Diversified Fund will not support this rate, we will adjust the rate accordingly and notify our clients as soon as possible.

Clients always retain control of their own funds, however, and have the freedom to utilize whatever spending policy best helps to meet their financial and long-term goals related to their ministries.